



Unleash Cash For Automation

LogiMAT 2024 - Stuttgart



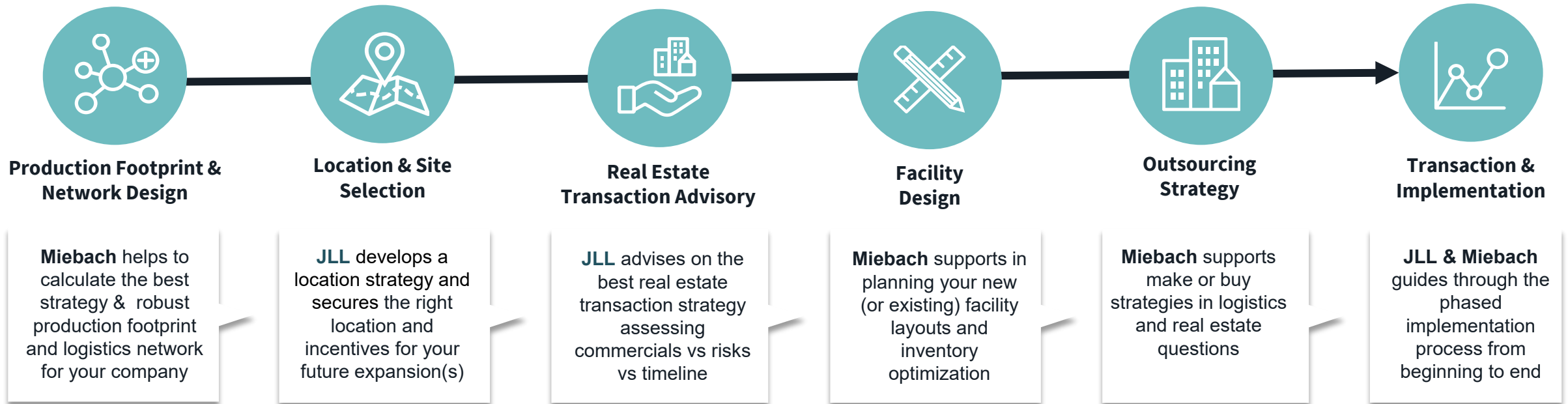
Miebach





JLL and Miebach partner to provide one integrated and seamless approach for supply chain design, real estate, and financing options

Combined best-in-class supply chain



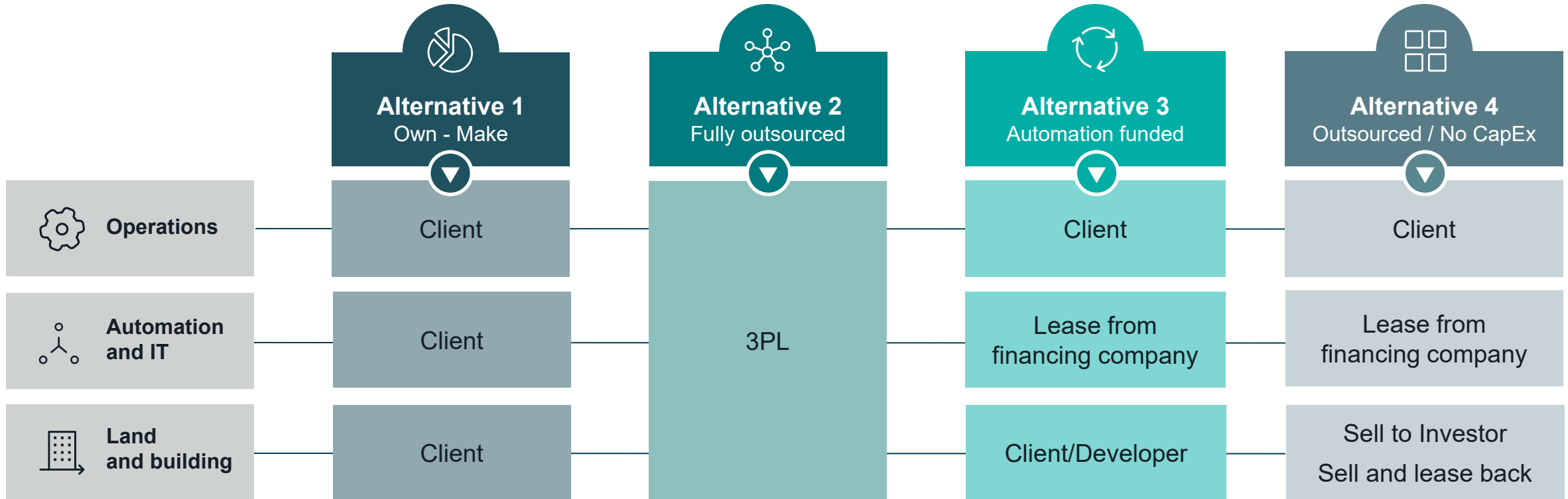
Overlay Intralogistics Financing by leveraging our partnership with DLL

Overlay Real Estate Financing by leveraging our JLL Capital Markets teams



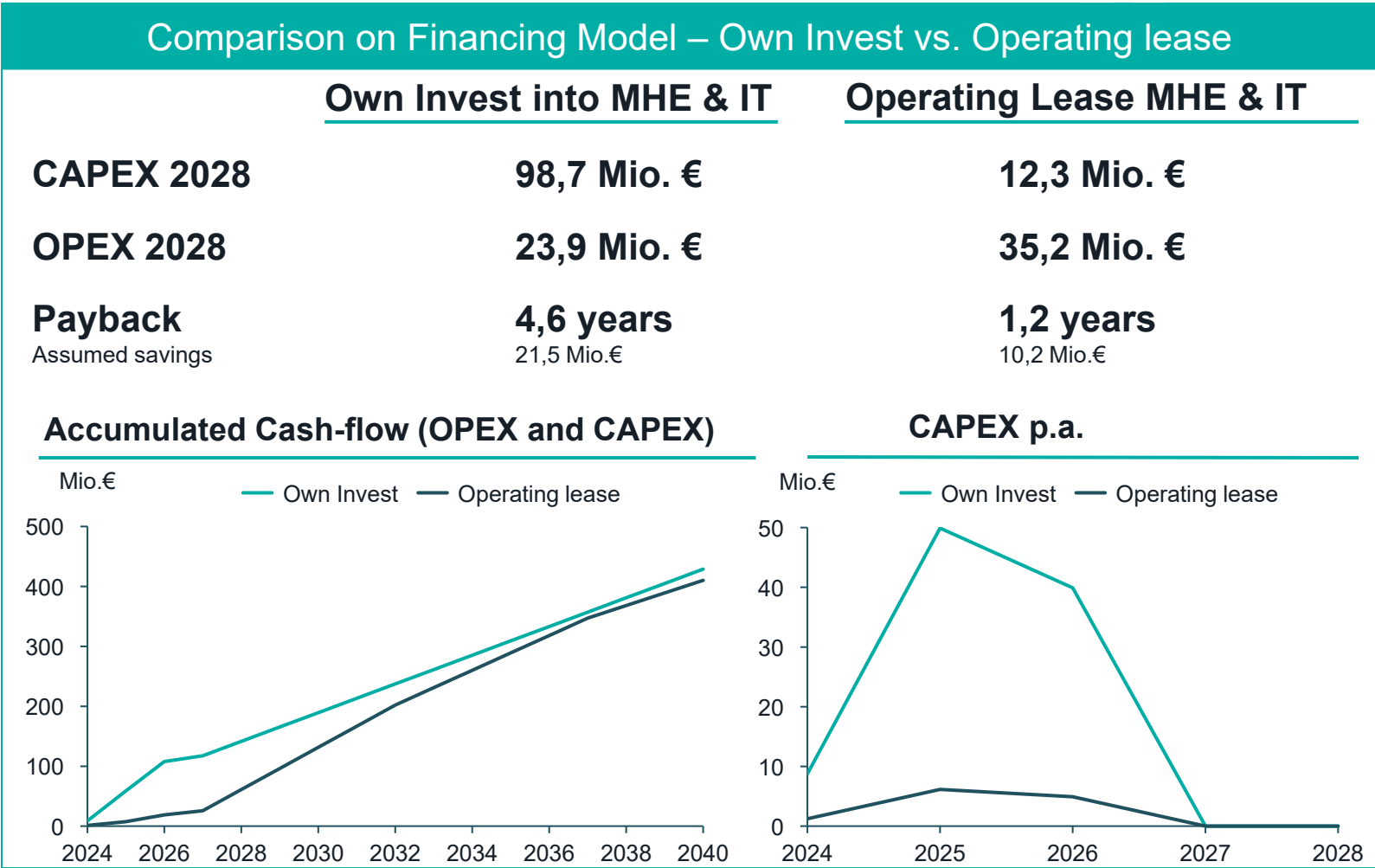
Evaluating and quantifying different operating models, which could lead to “no cash-out” solution

(Not all alternatives shown)



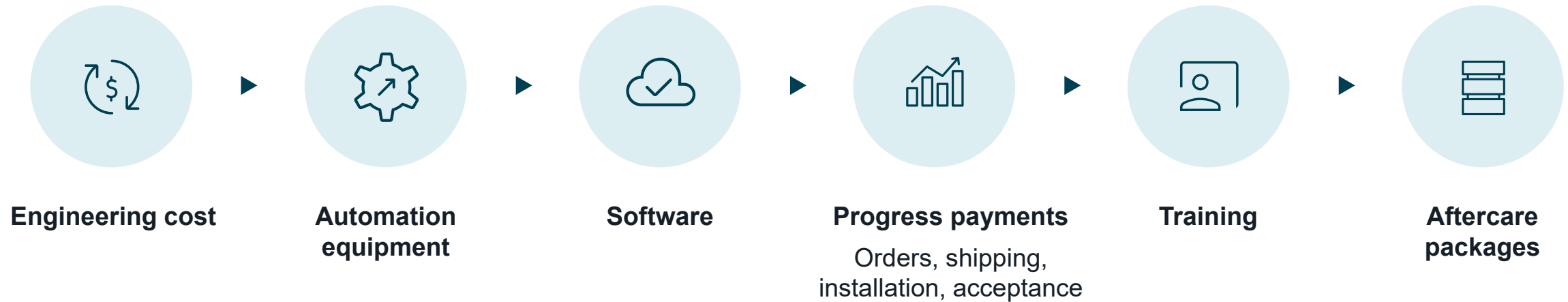
Qualitative and Quantitative assessment needs to be done for each option

Project Example – Low Capex and matching leasing rates with savings potential

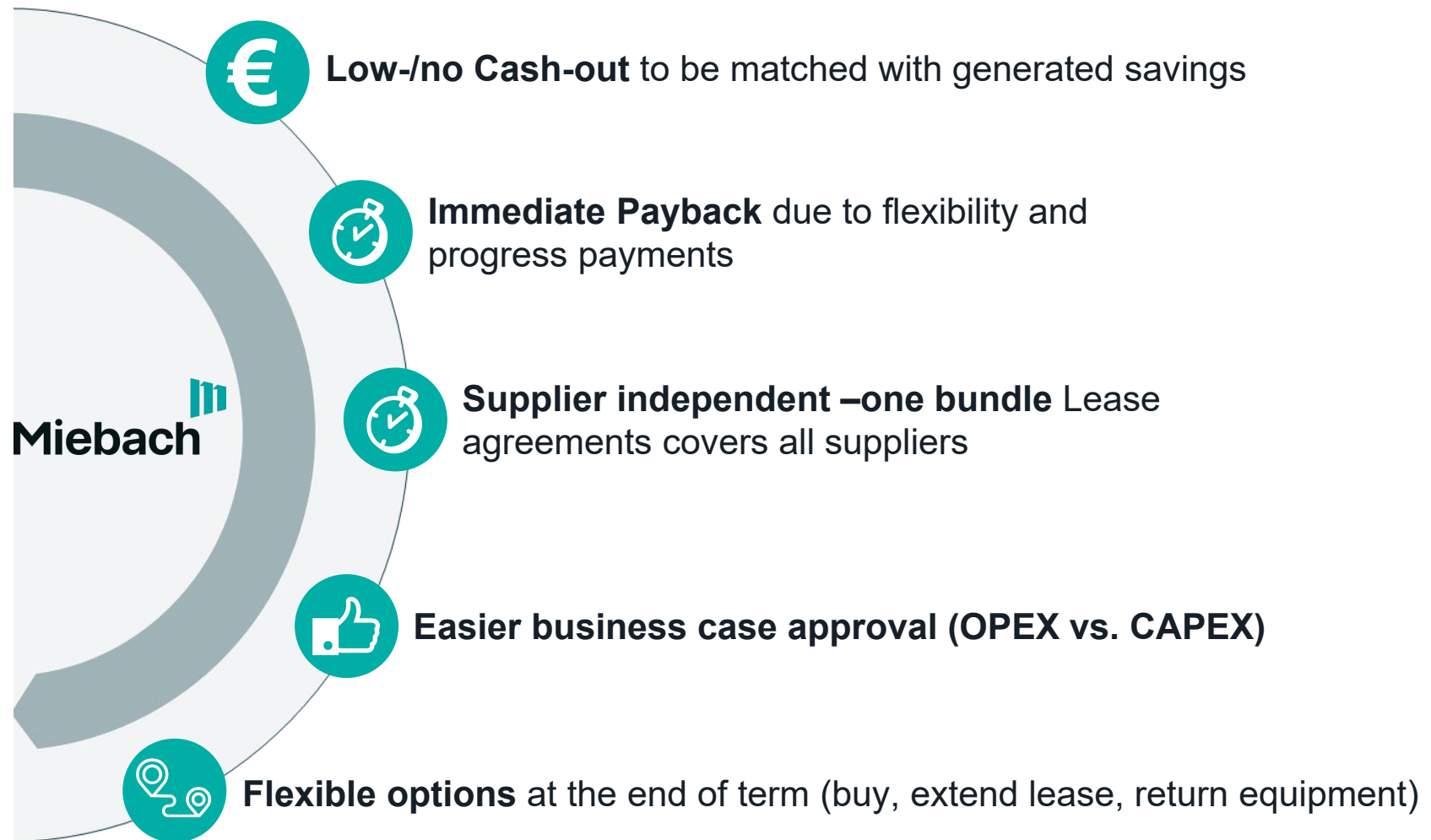


Invest in building still assumed in operating Lease

An entire project can be financed apart from the pure automation equipment



There are several benefits for leasing the equipment





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